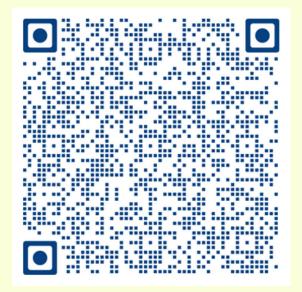


# STRATEGIC PLANNING & PARTNERSHIPS

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FOLLOW ALONG BY SCANNING THE QR CODE BELOW





### FRAMEWORK

VISION & MISSION CLARITY

**GOAL SETTING** 

**SWOT ANALYSIS** 



## VISION = DESTINATION

MISSION = PATH YOUR TAKING





HOME DONATE GET INVOLVED SHOP ABOUT US V

#### **OUR MISSION**

Our mission is to empower young people by providing accessible avenues to contribute to Southwest Florida's community, become stewards of our environment, and generate positive change.

SUPPORT OUR MISSION BY DONATING NOW

An investment in knowle the most dividends.

#### POWERED BY S.T. EDUCATION

Integrating science, technology, clirengineering, the arts, and math helkinds of skills that creates collaborate problem-solving.

**CLEAR MESSAGE** 



## GOAL SETTING

SPECIFIC - (WHAT, WHY, & HOW)

**MEASURABLE - ( DATA )** 

**ACHIEVABLE - (IS IT ATTAINABLE?)** 

**RELEVANT - (ALIGNS WITH VISION)** 

**TIME-BOUND - (SET CLEAN DEADLINES)** 



#### LAUNCH A FRESH FOOD EDUCATION PROGRAM

- **S -** LAUNCH A PROGRAM TO EDUCATE COMMUNITY MEMBERS ON HOW TO GROW THEIR OWN PRODUCE.
- M CONDUCT 12 WORKSHOPS, REACHING 200 PARTICIPANTS AND KEEP A LOG OF WHO ATTENDED.
- **A -** PARTNER WITH LOCAL MASTER GARDENERS OR NUTRITIONISTS TO LEAD WORKSHOPS.
- **R -** ALIGNS WITH COMMUNITY'S NEED FOR SELF-SUFFICIENCY AND FOOD ACCESS.
- **T** THIS IS A YEAR LONG PROGRAM, WITH WORKSHOPS HELD EVERY MONTH.

**EXAMPLE A** 



#### EXPAND VOLUNTEER RECRUITMENT PROGRAM

- **S** INCREASE VOLUNTEERS BY ENHANCING EFFORTS AND PARTNERSHIPS WITH LOCAL ORGANIZATIONS.
- **M -** GROW VOLUNTEER BASE BY 50%, BRINGING 50 NEW VOLUNTEERS.
- A PARTNER WITH 10 LOCAL
  BUSINESSES OR COMMUNITY GROUPS
  THAT HAVE COMMUNITY GIVE BACK
  PROGRAMS
- **R -** ALIGNS WITH MISSION BY INCREASING MANPOWER.
- **T** THIS IS A 6 MONTH LONG GOAL THAT WILL BE TRACKED EVERY MONTH.

**EXAMPLE B** 



### **SWOT ANALYSIS**

#### **STRENGTHS**

#### (INTERNAL) WHAT DO YOU DO WELL?

- Passionate staff
- Lots of volunteers
- Strong partnerships
- Great Location

#### **OPPORTUNITY**

#### (EXTERNAL) YOUR LEVERAGE!

- More businesses now offer giving back opportunities to their teams
- Al and new technologies can expand your reach and automate some of your work load
- Public health issues or natural disasters can create new sources of funding

#### WEAKNESSES

#### (INTERNAL) WHAT CAN YOU IMPROVE?

- Limited funding sources
- Volunteer retention challenges
- Need stronger marketing strategies
- Overextended staff

#### **THREATS**

#### (EXTERNAL) YOUR RISKS!

- Inflation
- Volunteer and staff burnout
- Natural disasters
- Global pandemic





## EFFECTIVE OUTLINE

STRONG PARTNERSHIPS

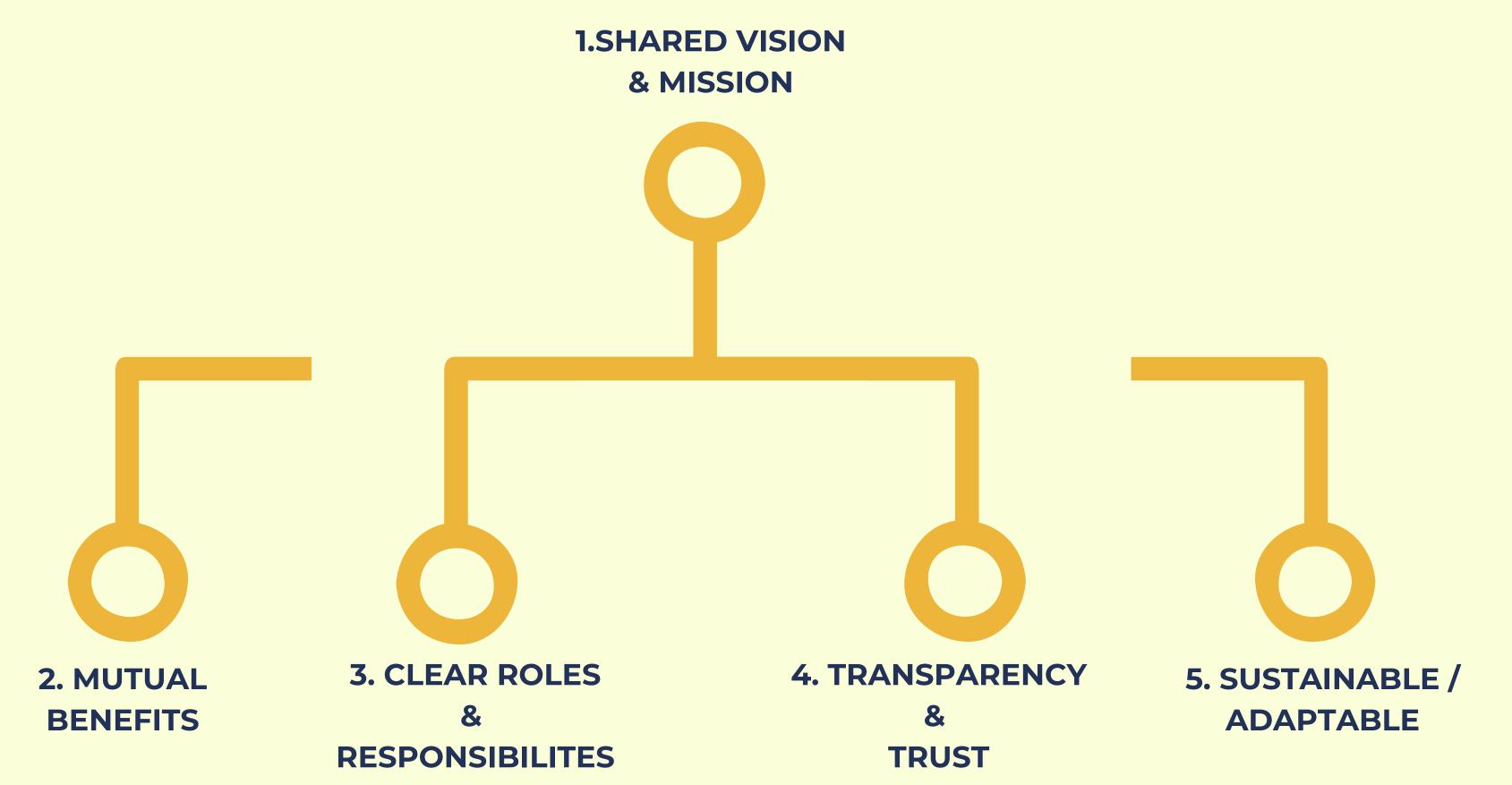
**FUNNEL ANALYSIS** 

SMALL GROUP DISCUSSION

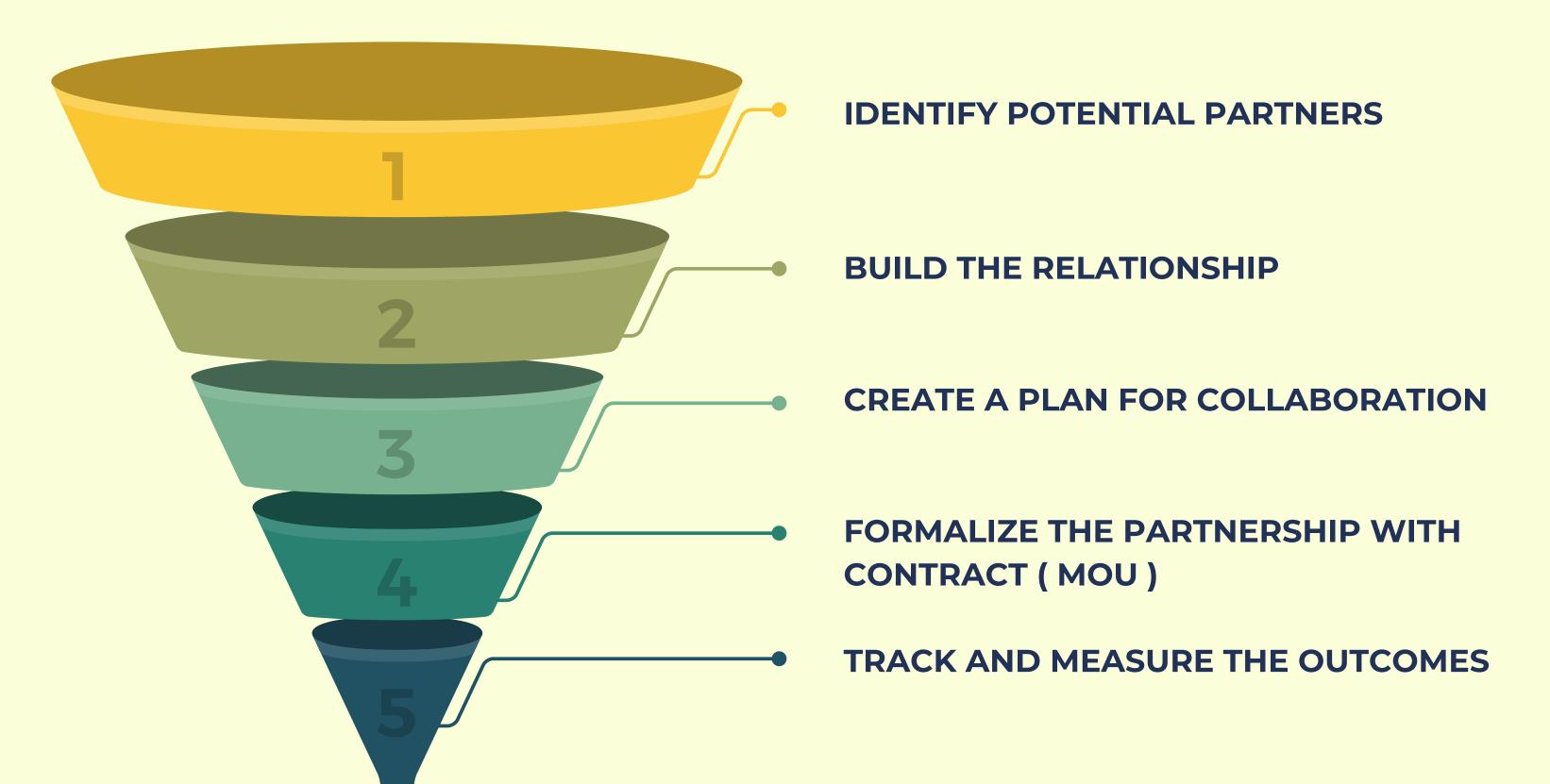


## STRONG PARTNERSHIPS





#### FUNNEL ANALYSIS OF PARTNERSHIPS







## OUR PARTNERSHIPS

- SHARE STRATEGIES THAT HAVE WORKED WELL FOR BUILDING MEANINGFUL CONNECTIONS IN YOUR ORGANIZATION.
- WHAT ARE SOME OF YOUR MOST IMPACTFUL PARTNERSHIPS?
- WHAT WERE SOME PARTNERSHIPS THAT DIDN'T WORK OUT IN THE PAST AND WHY?

PLEASE JOIN YOUR SMALL GROUPS



## THANKYOU

## FOR BEING PART

## OF THIS SESSION!

